Patricia M. French Senior Attorney



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August 12, 2005

#### BY HAND DELIVERY AND E-FILE

Mary L. Cottrell, Secretary Department of Telecommunications and Energy One South Station Boston, MA 02110

Re: <u>Bay State Gas Company</u>, D.T.E. 05-27

Dear Ms. Cottrell:

Enclosed for filing, on behalf of Bay State Gas Company ("Bay State"), please find Bay State's response to the following request for information of the United Steel Workers of America ("USWA"):

USWA-1-11 CONFIDENTIAL - Attachment USWA-1-11 (A) to this response includes lists of Bay State executives and Board members and their compensation information. Bay State asserts that protection is appropriate in its Motion for Protective Treatment filed herewith.

Accordingly, a single copy of Attachment USWA-1-11 (A) is being filed in separate sealed envelopes with the Hearing Officer. Any other party may seek access pursuant to a mutually acceptable confidentiality agreement.

Please do not hesitate to telephone me with any questions whatsoever.

Very truly yours,

Patricia M. French

cc: Caroline O'Brien Bulger, Esq., Hearing Officer (1 copy)
A. John Sullivan, DTE (7 copies)
Andreas Thanos, Ass't Director, Gas Division
Paul E. Osborne, Ass't Director, Rates & Revenue Requirements Div.
Alexander Cochis, Assistant Attorney General (4 copies)
Service List (electronic copy)

## COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

|                                   | ) |              |
|-----------------------------------|---|--------------|
| Petition of Bay State Gas Company | ) |              |
| For Approval of Revised Tariffs   | ) | D.T.E. 05-27 |
| And Other Rate Modifications      | ) |              |
|                                   | ) |              |

## MOTION OF BAY STATE GAS COMPANY FOR PROTECTIVE TREATMENT

#### I. INTRODUCTION

Pursuant to 220 C.M.R. 1.04(5)(a), Bay State Gas Company ("Bay State") hereby moves that the Department of Telecommunications and Energy ("Department") grant protection from public disclosure, pursuant to G.L. c. 25, § 5D, for private and confidential officer and Board of Directors compensation information submitted in response to United Steelworkers of America's ("USWA") information request USWA-1-11 as Attachment USWA-1-11 (A).

In support of its request for protective treatment, Bay State states as follows:

# II. THE INFORMATION IS OF A NATURE THAT SHOULD BE PROTECTED BY THE DEPARTMENT

#### A. Standard of Review

Confidential information may be protected from public disclosure in accordance with G.L. c. 25, § 5D, which states, in pertinent part, that:

The [D]epartment may protect from public disclosure, trade secrets, confidential, competitively sensitive or other proprietary information provided in the course of proceedings conducted pursuant to this chapter. There shall be a presumption that the information for which such protection is sought is public information and the burden shall be on the proponent of such protection to prove the need for such

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A limited amount of the compensation information for certain officers may have been publicly disclosed in filings made with the Securities and Exchange Commission.

protection. Where the need has been found to exist, the [D]epartment shall protect only so much of the information as is necessary to meet such need.

Towards this end, the Department has developed a three-part standard for assessing requests for protective treatment. First, the information for which protection is sought must constitute "trade secrets, confidential, competitively sensitive or proprietary information." Second, the party seeking protection from disclosure must overcome the statutory presumption that the public is benefited by disclosure of that information by "proving" the need for non-disclosure. Finally, the Department will protect only so much of the information as is necessary to meet the established need. See, e.g., Boston Gas Co., D.T.E. 03-40 (2003); Western Mass. Elec. Co., D.T.E. 99-56 (1999).<sup>2</sup>

## B. The Public's Right to Know is Outweighed by the Individual Officer's or Director's Right to Privacy

The public's right to review individual officer or director salary information is outweighed by the officer's or director's right to privacy. Indeed, there would be no harm to the public resulting from protection of the individual officer or director salary information and substantial harm to each officer's or director's right to privacy if the salary information were publicly disclosed. Therefore, the salary information should not be publicly disclosed or disclosed to any entities or individuals other than for use in this proceeding subject to protective treatment.

Furthermore, public disclosure would chill Bay State's ability to attract and retain qualified officers and directors. Therefore, the Department should grant protective treatment for Bay State's response to USWA-1-11.

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Appropriate considerations with respect to the public interest include an assessment of the interests at stake, the likely harm that would result from public disclosure of information, and the public policy implications of such disclosure. See, e.g., Essex Co. Gas Co., D.P.U. 96-105 (1996); Berkshire Gas Co., D.P.U. 93-187/188/189/190 (1994); Boston Gas Co., D.P.U. 92-259 (1993).

#### III. CONCLUSION

WHEREFORE, for the reasons set forth above, Bay State requests that the Department protect from public disclosure the private and confidential information submitted in response to information request USWA-1-11.

Respectfully submitted,
BAY STATE GAS COMPANY
By its attorneys,

Patricia M. French Senior Attorney NISOURCE CORPORATE SERVICES 300 Friberg Parkway Westborough, MA 01581 Tel (508) 836-7394 Fax (508) 836-7039

Robert L. Dewees, Jr. NIXON PEABODY LLP 100 Summer Street Boston, MA 02110 Tel (617) 345-1316 Fax (866) 947-1870

Dated: August 12, 2005

#### **CERTIFICATION**

I certify that I served today a copy of the attached Motion of Bay State Gas Company for Protective Treatment by hand delivery, first class mail postage prepaid or electronically on the Department of Telecommunication and Energy and all parties on the service list on file with the Secretary of the Department of Telecommunications and Energy for this proceeding.

Dated at Westborough, Massachusetts this 12<sup>th</sup> day of August, 2005

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#### COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

#### RESPONSE OF BAY STATE GAS COMPANY TO THE FIRST SET OF INFORMATION REQUESTS FROM USWA. AFL-CIO/CLC D. T. E. 05-27

Date: August 12, 2005

Responsible: Steven A. Barkauskas, Vice President Total Rewards

#### **CONFIDENTIAL RESPONSE**

USWA-1-11: From January 1, 1997 to the present, provide the annual compensation and benefits for each executive officer and each Board member of the Company. Include stock options and bonuses. For any executive officer or Board member who separated from the Company between January 1. 1997 and the present, provide the total severance package, including any deferred compensation.

Response:

The response to this request includes confidential information that is appropriate for protection from public disclosure. Accordingly, the CONFIDENTIAL attachment hereto is filed in single copy with the Hearing Officer, accompanied by a Motion for Protective Treatment. Any other party may seek access pursuant to a mutually-agreed upon confidentiality agreement.

Attachment USWA-01-11 (A) CONFIDENTIAL includes a list of the Bay State executives and certain Board members between January 1, 1997 and July 2005, including their available salaries, long term incentive plans ("LTIP") and bonuses. The Company's records indicate that no Bay State officers who were severed during this period received deferred compensation.

Attachments USWA-01-11 (B) through (I) include copies of Page 4 of Bay State's Annual Report with the Department between 1997 and 2004. These attachments include compensation information for those Board members not listed on Attachment USWA-01-11 (A).

<sup>&</sup>lt;sup>1</sup> A limited amount of the compensation information for certain officers may have been publicly disclosed in filings made with the Securities and Exchange Commission.

# BayState Gas Company Executive and Board Member Annual Compensation and Benefits 1997 - 2005 REDACTED

|                           |                |                       | REDACTED  |           |  |      |      |          |      |      |                  |
|---------------------------|----------------|-----------------------|-----------|-----------|--|------|------|----------|------|------|------------------|
|                           |                | Years of Service      | Fiscal Yr | Fiscal Yr | Calendar   |      |      |          |      |      |                  |
| Name<br>Roger A. Young    | Salary         | Included<br>1997-2003 | 1997      | 1998      | 1999   | 2000 | 2001 | 2002     | 2003 | 2004 | Retired 11/99    |
| Roger A. Tourig           | LTIP           | 1997-2003             |           |           |  |      |      |          |      |      | Retiled 11/99    |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
|                           |                |                       |           |           |  |      |      |          |      |      |                  |
| Robert C. Skaggs          | Salary         | 2000-2003             |           |           |  |      |      |          |      |      |                  |
|                           | LTIP<br>Bonus  |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
|                           |                |                       |           |           |  |      |      |          |      |      |                  |
| Stephen H. Bryant         | Salary<br>LTIP | 2001-2004             |           |           |  |      |      |          |      |      |                  |
|                           | LTIP           |                       |           |           |  |      |      |          |      |      |                  |
|                           | Bonus<br>Total |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Jeffrey W. Yundt          | Salary         | 1999-2003             |           |           |  |      |      |          |      |      | Retired 2/03     |
|                           | LTIP           |                       |           |           |  |      |      |          |      |      |                  |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Kenneth M. Margossian     | Salary         | 1999-2002             |           |           |  |      |      |          |      |      |                  |
| rtorinour III. Margocolan | LTIP           | 1000 2002             |           |           |  |      |      |          |      |      |                  |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Severance      |                       |           |           |  |      |      | <u> </u> |      |      |                  |
|                           | Total          | ļ                     |           |           | ļ  |      |      |          |      |      | +                |
| Danny G. Cote             | Salary         | 2000-2004             |           |           | 1  |      |      |          |      |      | +                |
| Jan 11 J. Ook             | Salary<br>LTIP | 2000 2007             |           |           | 1  |      |      |          |      |      | 1                |
|                           | Bonus          | <u> </u>              |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Th 144 O'                 | 0-1            | 1007.0000             |           |           | ļ  |      |      |          |      |      | Darling 1 a /a - |
| Thomas W. Sherman         | Salary<br>LTIP | 1997-2003             |           |           |  |      |      |          |      |      | Retired 6/00     |
|                           | Bonus          | 1                     |           |           | <del>                                     </del> |      |      |          |      |      | +                |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
|                           |                |                       |           |           |  |      |      |          |      |      |                  |
| Thomas J. Aruffo          | Salary         | 1997-1999             |           |           |  |      |      |          |      |      |                  |
|                           | LTIP           |                       |           |           |  |      |      |          |      |      |                  |
|                           | Bonus<br>Total |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Pamela A. Bellino         | Salary         | 2000-2002             |           |           |  |      |      |          |      |      |                  |
|                           | LTIP           |                       |           |           |  |      |      |          |      |      |                  |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Meg A. Brown              | Salary         | 2003-2004             |           |           |  |      |      |          |      |      |                  |
| mog / ii Brown            | LTIP           | 2000 2001             |           |           |  |      |      |          |      |      |                  |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Carol A. Collins          | Colony         | 1997-2000             |           |           |  |      |      |          |      |      | Term 3/17/00     |
| Carol A. Collins          | Salary<br>LTIP | 1997-2000             |           |           |  |      |      |          |      |      | Tellii 3/17/00   |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
|                           |                |                       |           |           |  |      |      |          |      |      |                  |
| M. Carol Fox              | Salary<br>LTIP | 2002-2004             |           |           |  |      |      |          |      |      |                  |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
|                           |                |                       |           |           |  |      |      |          |      |      |                  |
| Daniel D Gavito           | Salary         | 2003-2004             |           |           |  |      |      |          |      |      | 1                |
|                           | LTIP           | <u> </u>              |           |           |  |      |      |          |      |      | +                |
|                           | Bonus<br>Total | 1                     |           |           | 1  |      |      |          |      |      | +                |
|                           |                | 1                     |           |           |  |      |      |          |      |      |                  |
| Meg Brown                 | Salary         | 2002-2003             |           |           |  |      |      |          |      |      |                  |
|                           | LTIP           | ļ                     |           |           |  |      |      |          |      |      |                  |
|                           | Bonus          | 1                     |           |           | 1  |      |      |          |      |      | +                |
|                           | Total          | 1                     |           |           | 1  |      |      |          |      |      | +                |
| Jeffrey W. Grossman       | Salary         | 2001-2004             |           |           |  |      |      |          |      |      | +                |
|                           | LTIP           |                       |           |           | <u> </u>   |      |      |          |      |      |                  |
|                           | Bonus          |                       |           |           |  |      |      | <u> </u> |      |      |                  |
|                           | Total          |                       |           |           | -  |      |      |          |      |      | +                |
| Gail Harowski             | Salary         | 2003-2004             |           |           | <del>                                     </del> |      |      |          |      |      | +                |
| // I IGI O FORI           | LTIP           | _555 _557             |           |           | 1  |      |      |          |      |      | 1                |
|                           | Bonus          |                       |           |           | <u> </u>   |      |      |          |      |      |                  |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
| Mark and A. I.I.          | 0-1            | 2000                  |           |           | ļ  |      |      |          |      |      |                  |
| Michael A. Huwar          | Salary<br>LTIP | 2002                  |           |           |  |      |      |          |      |      | +                |
|                           | Bonus          |                       |           |           |  |      |      |          |      |      | +                |
|                           | Total          |                       |           |           |  |      |      |          |      |      |                  |
|                           |                |                       |           |           |  |      |      |          |      |      |                  |
| Scott C MacDonald         | Salary         | 1999-2000:2003-2004   |           |           |  |      |      |          |      |      |                  |
|                           | LTIP           | <del> </del>          |           |           |  |      |      |          |      |      | +                |
|                           | Bonus<br>Total | 1                     |           |           | 1  |      |      |          |      |      | +                |
|                           | 1              | 1                     |           |           | 1  |      |      |          |      |      | 1                |

# BayState Gas Company Executive and Board Member Annual Compensation and Benefits 1997 - 2005 REDACTED

|                           |                |                  | REDACTED  |           |          |      |          |      |      |  |           |
|---------------------------|----------------|------------------|-----------|-----------|----------|------|----------|------|------|--|-----------|
|                           |                | Years of Service | Fiscal Yr | Fiscal Yr | Calendar |      |          |      |      |  | T         |
| Name<br>David A Manta     | Calani         | Included         | 1997      | 1998      | 1999     | 2000 | 2001     | 2002 | 2003 | 2004   |           |
| David A Monte             | Salary<br>LTIP | 2002-2004        |           |           |          |      |          |      |      |  | +         |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  |           |
| John M. O'Brien           | Colony         | 2001-2004        |           |           |          |      |          |      |      |  | +         |
| John W. O Brien           | Salary<br>LTIP | 2001-2004        |           |           |          |      |          |      |      |  | +         |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  |           |
|                           | Total          |                  |           |           |          |      |          |      |      |  | 1         |
| Thomas Olesen             | Salary         | 2004             |           |           |          |      |          |      |      |  |           |
| monas Olesen              | LTIP           | 2004             |           |           |          |      |          |      |      |  | +         |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  |           |
|                           | Total          |                  |           |           |          |      |          |      |      |  |           |
| Edward A. Santry          | Salary         | 2003-2004        |           |           |          |      |          |      |      |  | +         |
| Lawara 7 ti Garta y       | LTIP           | 2000 200 1       |           |           |          |      |          |      |      |  | +         |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  |           |
|                           | Total          |                  |           |           |          |      |          |      |      |  |           |
| Charles E. Shafer II      | Salary         | 2003-2004        |           |           |          |      |          |      |      |  | +         |
|                           | LTIP           |                  |           |           |          |      |          |      |      |  |           |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  | 4         |
|                           | Total          | +                |           |           |          |      |          |      |      |  | +         |
| David J. Vajda            | Salary         | 2003-2004        |           |           |          |      |          |      |      |  | +         |
| ·                         | LTIP           |                  |           |           |          |      |          |      |      |  |           |
|                           | Bonus          | 1                |           |           |          |      |          |      |      |  | +         |
|                           | Total          | +                |           |           |          |      |          |      |      |  | +         |
| Kathryn I. Shroyer        | Salary         | 2004             |           |           |          |      |          |      |      |  | <u> </u>  |
| •                         | LTIP           |                  |           |           |          |      |          |      |      |  |           |
|                           | Bonus<br>Total | +                |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | +         |
| Violet Sistovaris         | Salary         | 2003             |           |           |          |      |          |      |      |  | 1         |
|                           | LTIP           |                  |           |           |          |      |          |      |      |  |           |
|                           | Bonus<br>Total |                  |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | +         |
| John R. Snow              | Salary         | 1997-1998        |           |           |          |      |          |      |      |  |           |
|                           | LTIP           |                  |           |           |          |      |          |      |      |  |           |
|                           | Bonus<br>Total |                  |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | †         |
| Timothy J. Tokish Jr      | Salary         | 2001-2003        |           |           |          |      |          |      |      |  |           |
|                           | LTIP<br>Bonus  |                  |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | +         |
|                           |                |                  |           |           |          |      |          |      |      |  | 1         |
| Stephen J. Curran         | Salary<br>LTIP | 1997-2000        |           |           |          |      |          |      |      |  | Term 4/00 |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  |           |
|                           |                | 0001.0000        |           |           |          |      |          |      |      |  | <b>1</b>  |
| Dennis W. McFarland       | Salary<br>LTIP | 2001-2002        |           |           |          |      |          |      |      |  | +         |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | T         |
| William MacGillivray      | Salani         | 1997-2002        |           |           |          |      |          |      |      |  | +         |
| vviiilaiti iviacOlliiviay | Salary<br>LTIP | 1331-2002        |           |           |          |      |          |      |      | <del>                                     </del> | +         |
|                           | Bonus          |                  |           |           |          |      |          |      |      |  |           |
|                           | Severance      | _                |           |           |          |      | ļ        |      |      |  |           |
|                           | Total          | +                |           |           |          |      |          |      |      |  | +         |
| Gary W. Pottorff          | Salary         | 2000-2004        |           |           |          |      |          |      |      |  |           |
|                           | LTIP           |                  |           |           |          |      |          |      |      |  |           |
|                           | Bonus<br>Total | +                |           |           |          |      | -        |      |      | <b></b>  | +         |
|                           |                |                  |           |           |          |      |          |      |      |  | 1         |
| Robert G. Kriner          | Salary         | 2001-2004        |           |           |          |      |          |      |      |  |           |
|                           | LTIP<br>Bonus  | +                |           |           |          |      |          |      |      |  | +         |
|                           | Total          | +                |           |           |          |      |          |      |      |  | +         |
|                           |                |                  |           |           |          |      |          |      |      |  |           |
| Vincent V. Rea            | Salary         | 2001-2004        |           |           |          |      |          |      | •    |  | <b></b>   |
|                           | LTIP<br>Bonus  | +                |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | +         |
|                           |                |                  |           |           |          |      |          |      |      |  |           |
| Debra A. Cornish          | Salary         | 1997-1998        |           |           |          |      |          |      |      |  | 4         |
|                           | LTIP<br>Bonus  | +                |           |           |          |      |          |      |      |  | +         |
|                           | Total          |                  |           |           |          |      |          |      |      |  | 1         |
|                           |                |                  |           |           |          |      |          |      |      |  |           |
| Barbara S. McKay          | Salary<br>LTIP | 1997-1999        |           |           |          |      |          |      |      |  | +         |
|                           | Bonus          | +                |           |           |          |      |          |      |      | <del>                                     </del> | +         |
|                           | Total          |                  |           |           |          |      | <u> </u> |      |      |  | <u> </u>  |
|                           |                |                  |           |           |          |      | 1        |      |      |  |           |

# BayState Gas Company Executive and Board Member Annual Compensation and Benefits 1997 - 2005 REDACTED

|                       |                | Years of Service                | Fiscal Yr | Fiscal Yr | Calendar |      |      |      |      |      |              |
|-----------------------|----------------|---------------------------------|-----------|-----------|----------|------|------|------|------|------|--------------|
| Name                  |                | Included                        | 1997      | 1998      | 1999     | 2000 | 2001 | 2002 | 2003 | 2004 |              |
| Dwight G. Curley      | Salany         | 1997                            | 1337      | 1330      | 1333     | 2000 | 2001 | 2002 | 2003 | 2004 | Retired 7/97 |
| Dwight G. Curley      | Salary<br>LTIP | 1991                            |           |           |          |      |      |      |      |      | Retired 1/31 |
|                       | Bonus          | +                               |           |           |          |      |      |      |      |      |              |
|                       | Total          | +                               |           |           |          |      |      |      |      |      |              |
|                       | Total          | +                               |           |           |          |      |      |      |      |      | +            |
| Joel L Singer         | Salary         | 1997-1998                       |           |           |          |      |      |      |      |      |              |
| g                     | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          |                                 |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 |           |           |          |      |      |      |      |      |              |
| William L. Glascock   | Salary         | 1997                            |           |           |          |      |      |      |      |      |              |
|                       | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          | İ                               |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 |           |           |          |      |      |      |      |      |              |
| James D. Simpson      | Salary         | 1997-1999                       |           |           |          |      |      |      |      |      |              |
|                       | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          |                                 |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 |           |           |          |      |      |      |      |      |              |
| Richard C. Cencini    | Salary         | 1997-1999                       |           |           |          |      |      |      |      |      |              |
|                       | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          |                                 |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 |           |           |          |      |      |      |      |      |              |
| Charles H. Tenney III | Salary<br>LTIP | 1997-1999                       |           |           |          |      |      |      |      |      |              |
|                       | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          |                                 |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 |           |           |          |      |      |      |      |      |              |
| Francis X. Corkery    | Salary         | 1997-2004                       |           |           |          |      |      |      |      |      |              |
|                       | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          |                                 |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 |           |           |          |      |      |      |      |      | 1            |
| James H. Keshian      | Salary         | 1999, 2003-2004                 |           |           |          |      |      |      |      |      |              |
|                       | LTIP           |                                 |           |           |          |      |      |      |      |      |              |
|                       | Bonus          |                                 |           |           |          |      |      |      |      |      |              |
|                       | Total          |                                 |           |           |          |      |      |      |      |      | 1            |
|                       |                |                                 |           |           |          |      |      |      |      |      |              |
|                       |                |                                 | 1         |           |          |      |      |      |      |      |              |
| NOTES:                |                | of salary information is not av | allable.  |           |          |      |      |      |      |      |              |
|                       | 2/ Information | not available.                  |           |           |          |      |      |      |      |      | 1            |

#### PRINCIPAL AND SALARIED OFFICERS \*

| Titles                                 | Names                   | Addresses                        | Annual Salaries |
|--|-------------------------|----------------------------------|-----------------|
| Chief Executive Officer                | Roger A. Young          | 300 Friberg Parkway, Westborough | XXXXXXXX        |
| President and Chief Operating Officer  | Joel L. Singer          | do.                              | XXXXXXXX        |
| Executive Vice President and Treasurer | Thomas W. Sherman       | do.                              | XXXXXXXX        |
| Senior Vice President                  | Dwight G. Curley (C)    | do.                              | XXXXXXXX        |
| Senior Vice President                  | William L. Glascock     | do.                              | XXXXXXXX        |
| Senior Vice President                  | James D. Simpson        | do.                              | XXXXXXXX        |
| Vice President                         | Debra A. Cornish        | do.                              | XXXXXXXX        |
| Vice President                         | Richard C. Cencini      | do.                              | XXXXXXX         |
| Vice President                         | Carol A. Collins        | do.                              | XXXXXXX         |
| Vice President                         | Thomas J. Aruffo (A)    | do.                              | XXXXXXXX        |
| Vice President                         | Barbara S. McKay (B)    | do.                              | XXXXXXX         |
| Vice President                         | John R. Snow (D)        | 325 West Road, Portsmouth, NH    | XXXXXXX         |
| Controller                             | Stephen J. Curran       | 300 Friberg Parkway, Westborough | XXXXXXXX        |
| Clerk                                  | Charles H. Tenney III   | do.                              | XXXXXXXX        |
| Assistant Clerk                        | William D. MacGillivray | do.                              | XXXXXXXX        |
| Master Plumber                         | Francis X. Corkery      | 995 Belmont Street, Brockton     | XXXXXXXX        |

- (A) Date of hire 10/20/97
- (B) Date of hire 12/1/97
- (C) Termination date 7/7/97
- (D) Salary paid by subsidiary

| Fees Paid       |
|-----------------|
| During Year (E) |
| \$17,400        |
| \$21,800        |
| rk, NY \$20,600 |
| \$17,400        |
| \$17,200        |
| T \$13,000      |
| over \$13,200   |
| \$14,000        |
| ough            |
| ough            |
| \$15,000        |
| ough \$40,800   |
| ough            |
|                 |

<sup>(</sup>E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.

<sup>\*</sup> By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

#### PRINCIPAL AND SALARIED OFFICERS \*

| Titles                                 | Names                   | Addresses                        | Annual Salaries |
|--|-------------------------|----------------------------------|-----------------|
| Chief Executive Officer                | Roger A. Young          | 300 Friberg Parkway, Westborough | s xxxxxxxx      |
| President and Chief Operating Officer  | Joel L. Singer (A)      | do.                              | XXXXXXXX        |
| Executive Vice President and Treasurer | Thomas W. Sherman       | do.                              | xxxxxxx         |
| Senior Vice President                  | James D. Simpson        | do.                              | XXXXXXXX        |
| Vice President                         | Debra A. Cornish (B)    | do.                              | XXXXXXX         |
| Vice President                         | Richard C. Cencini      | do.                              | XXXXXXX         |
| Vice President                         | Carol A. Collins        | do.                              | XXXXXXX         |
| Vice President                         | Thomas J. Aruffo        | do.                              | XXXXXXX         |
| Vice President                         | Barbara S. McKay        | do.                              | XXXXXXX         |
| Vice President                         | John R. Snow            | do.                              | XXXXXXXX        |
| Controller                             | Stephen J. Curran       | 300 Friberg Parkway, Westborough | XXXXXXXX        |
| Clerk                                  | Charles H. Tenney III   | do.                              | XXXXXXX         |
| Assistant Clerk                        | William D. MacGillivray | do.                              | XXXXXXX         |
| Master Plumber                         | Francis X. Corkery      | 995 Belmont Street, Brockton     | XXXXXXXX        |

- (A) Termination date 9/18/98
- (B) Termination date 10/15/98

|                               | DIRECTORS                          |                              |
|-------------------------------|------------------------------------|------------------------------|
| Names                         | Addresses                          | Fees Paid<br>During Year (E) |
| Richard L. Brickley (Retired) | 75 Federal Street, Boston          | \$800                        |
| Lawrence J. Finnegan          | 120 Royall Street, Canton          | \$21,800                     |
| Douglas W. Hawes              | 125 West 55th Street, New York, NY | \$7,200                      |
| Walter C. Ivancevic (Retired) | 8 River Oaks, Kennebunk, ME        | \$800                        |
| John H. Larson                | 17 Brook Lane, Westport, CT        | \$12,400                     |
| Jack McGregor                 | 835 Main Street, Bridgeport, CT    | \$10,800                     |
| Daniel J. Murphy III          | 89 Turnpike Street, North Andover  | \$13,200                     |
| George W. Sarney              | 33 Commerce Street, Foxboro        | \$6,800                      |
| Thomas W. Sherman             | 300 Friberg Parkway, Westborough   |                              |
| Joel Singer (Resigned)        | 300 Friberg Parkway, Westborough   |                              |
| Endicott Smith (Retired)      | 75 State Street, Boston            | \$800                        |
| Charles H. Tenney II          | 300 Friberg Parkway, Westborough   | \$19,200                     |
| Roger A. Young                | 300 Friberg Parkway, Westborough   |                              |

- (E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.
- \* By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

### PRINCIPAL AND SALARIED OFFICERS \*

| andt 300 Friberg Parkway, West    | borough \$ XXX   |
|-----------------------------------|--|
| (A)                               |  |
| (A) do.                           | XXX  |
|                                   | XXX  |
| Margossian (B) do.                | XXX  |
|                                   | XXX  |
| 1                                 | XXX  |
| ruffo (C) do.                     | XXX  |
|                                   | XXX  |
|                                   | XXX  |
|                                   | XXX  |
| · .                               | XXX  |
| 1                                 | XXX  |
| - I                               | XXX  |
|                                   | XXX  |
| sch 801 East 86th Ave., Merrill   | ville, IN XXX  |
| orkery 995 Belmont Street, Brockt | ton XXX  |
| へっこ はくじょう                         | Margossian (B) do. mpson do. cDonald do. cruffo (C) do. cencini do. dins do. McKay do. curran do. dacGillivray do. ney,III (D) do. eshian (E) 801 East 86th Ave., Merrilli |

- (A) Termination date 11/12/99
- (B) Effective 11/22/99
- (C) Termination date2/10/99
- (D) Termination date 5/15/99
- (E) Effective 6/01/99

| Names  | Addresses  | Fees Paid<br>During Year (E)           |
|--|--|--|
| Roger A. Young Stephen P. Adik Jack McGregor Gary L. Neale Daniel J. Murphy III Thomas W. Sherman Jeffrey W. Yundt | 300 Friberg Parkway, Westborough<br>801 East 86th Ave., Merrillville, IN<br>835 Main Street, Bridgeport, CT<br>801 East 86th Ave., Merrillville, IN<br>89 Turnpike Street, North Andover<br>300 Friberg Parkway, Westborough<br>300 Friberg Parkway, Westborough | \$0<br>0<br>14,200<br>0<br>14,200<br>0 |

- (E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.
- \* By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

Annual report of ......BAY STATE GAS COMPANY......Year ended December 31,2000

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| SWA-1-   |                                |                |
|--|--------------------------------|----------------|
| Attachment of Schedule (a)                                       | Schedule<br>Page Number<br>(b) | Remarks<br>(c) |
| Miscellaneous Current and Accrued Liabilities                    | 33                             |                |
| Other Deferred Credits   | ဆ                              |                |
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| Gas Operating Revenues   | 43                             |                |
| Sales of Gas to Ultimate Consumers                               | 4 4                            |                |
| Gas Operation and Maintenance Expenses                           | 45-47                          |                |
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| Sales for Resale - Gas   | 48                             |                |
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| Taxes Charged During Year  | 49                             |                |
| Other Utility Operating Income                                   | 50                             | N/A            |
| Income from Merchandising, Jobbing and Contract Work             | 5                              |                |
| Record of Sendout for the Year in MCF                            | 72-73                          |                |
| Gas Generating Plant   | 74                             |                |
| Boilers  | 75                             | N/A            |
| Scrubbers, Condensers, and Exhausters                            | 75                             | N/A            |
| Purifiers  | 76                             | N/A            |
| Holders  | 76                             | N/A            |
| Transmission and Distribution Mains                              | 77                             |                |
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|  |                                |                |

Annual report of......Year ended December 31, 2000

|                                       | GENERAL I            | GENERAL INFORMATION                  |                 |
|---------------------------------------|----------------------|--------------------------------------|-----------------|
|                                       | PRINCIPAL AND S      | PRINCIPAL AND SALARIED OFFICERS *    |                 |
| Titles                                | Names                | Addresses                            | Annual Salaries |
| President and Chief Executive Officer | Robert Skaggs        | 200 Civic Center Drive, Columbus, OH | *<br>XX         |
| Chairman of the Board                 | Roger Young          | 300 Friberg Parkway, Westborough     | ×××             |
| Executive Vice President              | Kenneth Margossian   | 300 Friberg Parkway, Westborough     | ×××             |
| Treasurer                             | Scott MacDonald      | 801 East 86th Ave., Merrillville, IN | XXX             |
| Vice President                        | Pamela Bellino       | 300 Friberg Parkway, Westborough     | ×××             |
| Vice President                        | Danny Cote           | 300 Friberg Parkway, Westborough     | ×××             |
| Clerk                                 | Gary Pottorff        | 801 East 86th Ave., Merrillville, IN | ×××             |
| Assistant Clerk                       | William MacGillivary | 300 Friberg Parkway, Westborough     | ×××             |
| Master Plumber and                    | Francis Corkery      | 995 Belmont Street, Brockton         | XXX             |
| Master Gas Fitter                     | ,                    |                                      |                 |
|                                       |                      |                                      |                 |

(E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.

Robert C. Skaggs

200 Civic Center Dr., Columbus, OH

300 Friberg Parkway, Westborough 10 Riverside Dr., Lakeville, MA

Jeffrey W. Yundt Thomas C. Norton Gary L. Neale

801 East 86th Ave., Merrillville, IN

1115 Broad Street, Bridgeport, CT

89 Turnpike Street, North Andover 300 Friberg Parkway, Westborough

\$0 0 \$14,200 0 \$14,200 0 \$14,200 0

300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN

Jack McGregor

Daniel J. Murphy III

Thomas W. Sherman

Roger A. Young

Names

DIRECTORS \*

Addresses

Fees Paid During Year (E)

Stephen P. Adik

<sup>\*</sup> By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

Annual report of ......BAY STATE GAS COMPANY.....Year ended December 31,2001

D.T.E. 05-27 Attachment USWA-1-11 (F) Holders Signature Page Scrubbers, Condensers, and Exhausters Record of Sendout for the Year in MCF Summary of Gas Operation and Maintenance Expenses Gas Distribution Services, House Governors and Meters Gas Generating Plant Other Utility Operating Income Taxes Charged During Year Sales for Resale - Gas Sales of Gas to Ultimate Consumers Other Deferred Credits Deposits and Collateral Advertising Expenses Expenditures for certain civic, political and related activities Rate Schedules Rate Schedule Information Transmission and Distribution Mains Purifiers Boilers Income from Merchandising, Jobbing and Contract Work Purchased Gas Gas Operation and Maintenance Expenses Gas Operating Revenues Contributions in Aid of Construction Reserves for Deferred Federal Income Taxes Operating Reserves Dividends Declared During Year Method of Determination of Depreciation Charges Reserve for Depreciation of Utility Plant in Service Miscellaneous Current and Accrued Liabilities Title of Schedule TABLE OF CONTENTS (Continued) Page Number Schedule ট্ Remarks N N N N Z ∑ Z > <u>o</u>

Annual report of......BAY STATE GAS

BAY STATE GAS COMPANY.....

COMPANY......Year ended December 31, 2001

|   |  | PRINCIPAL AND SALARIED OFFICERS *  |   |
|---|--|--|---|
|   | PRINCIPAL AF   |  |   |
| Titles  | Names  | Addresses  | Annual Salaries   |
| President and Chief   | Robert Skaggs  | 200 Civic Center Drive, Columbus, OH   | s xxx   |
| Executive Vice President  | Kenneth Margossian   | 300 Friberg Parkway, Westborough   | ×   |
| Vice President  | Danny Cote   | 300 Friberg Parkway, Westborough   | ×   |
| Vice President  | Pamela Bellino   | 300 Friberg Parkway, Westborough   | ××  |
| Vice President  | Stephen Bryant   | 300 Friberg Parkway, Westborough   | ××  |
| Vice President  | Jeff Grossman  | 801 East 86th Ave., Merrillville, IN   | ××  |
| Vice President  | John O'Brien   | -  | ××  |
| Treasurer   | Dennis McFarland   |  | ×   |
| Assistant Treasurer   | Vincent Rea  | 801 East 86th Ave., Merrillville, IN   | ××  |
|   | Tim Tokish   | 200 Civic Center Drive, Columbus, OH   | ×   |
| Assistant Treasurer   | Robert Kriner  |  | ×   |
| Assistant Treasurer<br>Controller   | Gary Pottorff  | East 86th Ave., Merrillville, IN   | ×   |
| Assistant Treasurer<br>Controller<br>Clerk  | 444  | 300 Friberg Parkway, Westborough   | ×   |
| Assistant Treasurer<br>Controller<br>Clerk<br>Assistant Clerk   | William MacGillivary   | 995 Belmont Street, Brockton   | ××  |
| Assistant Treasurer<br>Controller<br>Clerk<br>Assistant Clerk<br>Master Plumber and   | William MacGillivary Francis Corkery                               |  |   |
| Assistant Treasurer<br>Controller<br>Clerk<br>Assistant Clerk<br>Master Plumber and<br>Master Gas Fitter  | William MacGillivary Francis Corkery                               |  |   |
| Assistant Treasurer Controller Clerk Assistant Clerk Master Plumber and Master Gas Fitter   |  | DIRECTORS *  |   |
| Assistant Treasurer Controller Clerk Assistant Clerk Master Plumber and Master Gas Fitter  Names  |  | JIRECTORS *  | Fees Paid<br>During Year (E                                 |
| and arer  | William MacGillivary Francis Corkery  D 300                        | DIRECTORS *  Addresses  300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN  | Fees Paid During Year (E. \$0                               |
| and arer  | William MacGillivary Francis Corkery  D 300 801                    | DIRECTORS *  Addresses  Addresses  300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT   | Fees Paid During Year (E) 0 \$0 0 \$14,200                  |
| and arer  | William MacGillivary Francis Corkery  D 300 801 111                | DIRECTORS *  Addresses  Addresses  300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN  | Fees Paid<br>During Year<br>\$14,2                          |
| and rer   | William MacGillivary Francis Corkery  D 300 801 111 801            | DIRECTORS *  Addresses  Addresses  Addresses  Son Eriberg Parkway, Westborough Bon East 86th Ave., Merrillville, IN  1115 Broad Street, Bridgeport, CT  801 East 86th Ave., Merrillville, IN  89 Tumpike Street, North Andover   | Fees Paid During Year (E  \$0  \$14,200  \$14,200           |
| and are r   | William MacGillivary Francis Corkery  D 300 801 111 801 300        | DIRECTORS *  Addresses  Addresses  Addresses  300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN 89 Tumpike Street, North Andover 300 Friberg Parkway, Westborough   | Fees Paid During Year (E)  \$0  \$14,200  \$14,200  \$7,100 |
| and arer  | William MacGillivary Francis Corkery  300 801 111 801 300 300      | DIRECTORS *  Addresses  Addresses  Addresses  300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN 89 Turnpike Street, North Andover 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough   | Fees Paic<br>During Year<br>\$14,20<br>\$7,10               |
| and and remain  | William MacGillivary Francis Corkery  300 801 111 801 300 300      | DIRECTORS *  Addresses   | Fees Paid During Year (E) \$0 \$14,200 \$7,100 0 \$14,200   |
| and rer   | William MacGillivary Francis Corkery  300 801 111 801 300 300 10 F | DIRECTORS *  Addresses  Addresses  Addresses  300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN 89 Tumpike Street, North Andover 300 Friberg Parkway, Westborough 10 Riverside Dr., Lakeville, MA 200 Civic Center Dr., Columbus, OH                            | Fees Paid During Year \$14,20 \$7,1                         |
| ant Treasurer oller ant Clerk rant Clerk r Plumber and r Gas Fitter r Gas Fitter A. Young en P. Adik McGregor L. Neale LJ. Murphy III as W. Sherman y W. Yundt as C. Norton t C. Skaggs | William MacGillivary Francis Corkery  300 801 111 801 101 200      | Addresses  Addresses  Addresses  Addresses  Friberg Parkway, Westborough East 86th Ave., Merriliville, IN 5 Broad Street, Bridgeport, CT East 86th Ave., Merriliville, IN Tumpike Street, North Andover Friberg Parkway, Westborough Friberg Parkway, Westborough Friberg Parkway, Westborough Riverside Dr., Lakeville, MA Civic Center Dr., Columbus, OH | Fees Paid During Year \$14,20 \$7,10                        |

<sup>(</sup>E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.

<sup>\*</sup> By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

#### PRINCIPAL AND SALARIED OFFICERS \*

| Titles                                 | Names                | Addresses                            | Annual Salaries |
|--|----------------------|--------------------------------------|-----------------|
| President                              | Robert Skaggs        | 200 Civic Center Drive, Columbus, OH | s xxx           |
| Executive Vice President               | Kenneth Margossian   | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President                         | Danny Cote           | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President, Field Services         | Meg Brown            | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President                         | Pamela Bellino       | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President, External Affairs       | Stephen Bryant       | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President, Energy Supply Services | M. Carol Fox         | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President                         | Jeff Grossman        | 801 East 86th Ave., Merrillville, IN | XXX             |
| Vice President, Sales                  | Michael Huwar        | 300 Friberg Parkway, Westborough     | XXX             |
| Vice President, Technical Operations   | David Monte          | 300 Friberg Parkway, Westborough     | XXX             |
| Assistant Controller                   | John O'Brien         | 200 Civic Center Drive, Columbus, OH | XXX             |
| Treasurer                              | Dennis McFarland     | 200 Civic Center Drive, Columbus, OH | xxx             |
|  | Vincent Rea          | 801 East 86th Ave., Merrillville, IN | XXX             |
| Assistant Treasurer                    | Tim Tokish           | 200 Civic Center Drive, Columbus, OH | XXX             |
| Vice President, Finance                | Robert Kriner        | 200 Civic Center Drive, Columbus, OH | XXX             |
| Controller                             |                      | 801 East 86th Ave., Merrillville, IN | XXX             |
| Clerk                                  | Gary Pottorff        | 300 Friberg Parkway, Westborough     | XXX             |
| Assistant Clerk                        | William MacGillivary | _                                    | XXX             |
| Master Plumber and                     | Francis Corkery      | 995 Belmont Street, Brockton         | ^^^             |
| Master Gas Fitter                      |                      |                                      | VVVV            |
| Chairman                               | Roger A. Young       |                                      | XXX             |

| Names  | Addresses   | Fees Paid<br>During Year (E)                                       |
|--|---|--|
| Roger A. Young Stephen P. Adik Jack McGregor Gary L. Neale Daniel J. Murphy III Thomas W. Sherman Jeffrey W. Yundt Thomas C. Norton Robert C. Skaggs | 300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN 89 Turnpike Street, North Andover 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 10 Riverside Dr., Lakeville, MA 200 Civic Center Dr., Columbus, OH | \$0<br>0<br>\$13,400<br>0<br>\$13,400<br>\$13,400<br>0<br>\$13,400 |

<sup>(</sup>E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.

<sup>\*</sup> By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

## PRINCIPAL AND SALARIED OFFICERS \*

GENERAL INFORMATION

| Titles   | Names   | Addresses   | Annual Salaries                           |
|--|---|---|---|
| President Vice President, Field Services Vice President, Retail Products Vice President, Large Customer Relations Vice President Vice President Vice President, Technical Operations Vice President, Energy Supply Services Vice President, Facilities Management Vice President, Human Resources Vice President, Meter to Cash Vice President, Customer Contact Center Vice President, Treasurer Assistant Controller Assistant Treasurer Vice President, Finance Controller Clerk Assistant Clerk Master Plumber and Master Gas Fitter | Stephen Bryant Danny Cote Meg Brown Scott MacDonald M. Carol Fox Jeff Grossman David Monte Dainel D. Gavito Gail W. Harowski Ed Santry Charles E. Shafer II Violet Sistovaris David J. Vajda John O'Brien Vincent Rea Tim Tokish Robert Kriner Gary Pottorff James H. Keshian Francis Corkery | 200 Civic Center Drive, Columbus, OH 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 300 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 300 Friberg Parkway, Westborough 995 Belmont Street, Brockton | \$ XXX XXX XXX XXX XXX XXX XXX XXX XXX XX |

| Roger A. Young (until 2/28/2003) Stephen P. Adik (until 4/9/2003) Jack McGregor (until 2/28/2003) Gary L. Neale (until 2/28/2003) Daniel J. Murphy III (until 2/28/2003) Fiberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN 89 Turnpike Street, North Andover 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 10 Riverside Dr., Lakeville, MA 200 Civic Center Dr., Columbus, OH 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 10 Riverside Dr., Lakeville, MA 200 Civic Center Dr., Columbus, OH 300 Friberg Parkway, Westborough  |   |  |   |
|--|---|--|---|
| Stephen P. Adik (until 4/9/2003)  Jack McGregor (until 2/28/2003)  Gary L. Neale (until 2/28/2003)  Daniel J. Murphy III (until 2/28/2003)  Thomas W. Sherman (until 2/28/2003)  Jeffrey W. Yundt (until 1/31/2003)  Thomas C. Norton (until 2/28/2003)  Robert C. Skaggs (until 10/21/2003)  Danny G. Cote (since 10/21/2003)  Samuel W. Miller Jr. (from 2/28/2003 until 10/21/2003)  801 East 86th Ave., Merriliville, IN  89 Turnpike Street, North Andover  300 Friberg Parkway, Westborough  10 Riverside Dr., Lakeville, MA  200 Civic Center Dr., Columbus, OH  300 Friberg Parkway, Westborough  300 Friberg Parkway, Westborough  801 East 86th Ave., Merriliville, IN  801 East 86th Ave., Merriliville, IN  802 East 86th Ave., Merriliville, IN  803 East 86th Ave., Merriliville, IN  804 East 86th Ave., Merriliville, IN  805 East 86th Ave., Merriliville, IN  806 East 86th Ave., Merriliville, IN  807 East 86th Ave., Merriliville, IN  808 East 86th Ave., Merriliville, IN  809 East 86th Ave., Merriliville, IN  800 East 86th Ave., Merriliville, IN  801 East 86th Ave., Merriliville, IN  801 East 86th Ave., Merriliville, IN  802 East 86th Ave., Merriliville, IN  803 East 86th Ave., Merriliville, IN  804 East 86th Ave., Merriliville, IN  805 East 86th Ave., Merriliville, IN  806 East 86th Ave., Merriliville, IN  807 East 86th Ave., Merriliville, IN  808 East 86th Ave., Merriliville, IN  809 East 86th Ave., Merriliville, IN  809 East 86th Ave., Merriliville, IN  800 East 86th Ave., Merriliville, IN  800 East 86th Ave., Merriliville, IN  800 East 86th Ave., Merriliville, IN  801 East 86th Ave., Merriliville, IN | Names   | Addresses  | Fees Paid<br>During Year (E)  |
|  | Stephen P. Adik (until 4/9/2003) Jack McGregor (until 2/28/2003) Gary L. Neale (until 2/28/2003) Daniel J. Murphy III (until 2/28/2003) Thomas W. Sherman (until 2/28/2003) Jeffrey W. Yundt (until 1/31/2003) Thomas C. Norton (until 2/28/2003) Robert C. Skaggs (until 10/21/2003) Danny G. Cote (since 10/21/2003) Samuel W. Miller Jr. (from 2/28/2003 until 10/21/2003) | 801 East 86th Ave., Merrillville, IN 1115 Broad Street, Bridgeport, CT 801 East 86th Ave., Merrillville, IN 89 Turnpike Street, North Andover 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 10 Riverside Dr., Lakeville, MA 200 Civic Center Dr., Columbus, OH 300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN | \$0<br>0<br>\$0<br>0<br>\$0<br>\$0<br>\$0<br>0<br>\$0<br>\$0<br>\$0 |

<sup>(</sup>E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.

<sup>\*</sup> By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."

### **GENERAL INFORMATION**

## PRINCIPAL AND SALARIED OFFICERS \*

| Titles   | Names  | Addresses  | Annual Salaries |
|--|--|--|-----------------|
| President General Manager Vice President,Retail Products Vice President,Large Customer Relations Vice President Vice President, Technical Operations Vice President, Energy Supply Services Vice President, Facilities Management Vice President, Human Resources Vice President, Human Resources Vice President, Supply Chaine Vice President, Treasurer Assistant Controller Assistant Treasurer Vice President, Finance Controller Clerk Assistant Clerk Master Plumber and Master Gas Fitter | Stephen Bryant Danny Cote Scott MacDonald M. Carol Fox Jeff Grossman David Monte Dainel D. Gavito Gail W. Harowski Ed Santry Charles E. Shafer II Thomas Olesen David J. Vajda John O'Brien Vincent Rea Kathy Shroyer Robert Kriner Gary Pottorff James H. Keshian Francis Corkery | 200 Civic Center Drive, Columbus, OH 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 300 Friberg Parkway, Westborough 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 200 Civic Center Drive, Columbus, OH 801 East 86th Ave., Merrillville, IN 300 Friberg Parkway, Westborough 995 Belmont Street, Brockton | \$              |

| Names                              | Addresses  | Fees Paid<br>During Year (E |
|------------------------------------|--|-----------------------------|
| Danny G. Cote<br>Stephen H. Bryant | 300 Friberg Parkway, Westborough<br>200 Civic Center Dr., Columbus, OH |                             |
|                                    |  |                             |

<sup>(</sup>E) Included, where applicable, annual retainer paid to Directors who are not salaried officers of Company or subsidiary. Directors' meeting attendance fees, annual committee fees and committee meeting attendance fees.

<sup>\*</sup> By General Laws, Chapter 164, Section 83, the Return must contain a "list of the names of all their salaried officers and the amount of the salary paid to each," and by Section 77, the department is required to include in its annual report "the names and addresses of the principal officers and of the directors."